

Hiemanshu Sharma

Engineering Lead & Full Stack Engineer

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Summary

Engineering leader with 20 years of experience building products, teams, and culture. I've shipped everything from AI-powered contract analysis pipelines to peer-to-peer texting platforms used in national campaigns, and I care just as much about how a team works together as what it ships. I go deep technically (still writing code, still architecting systems) while keeping an eye on the bigger picture: product direction, team growth, and building the kind of environment where people do their best work. I lead with curiosity, build with purpose, and believe great engineering is as much about people as it is about code.

Experience

Recital Software

Remote

Senior Director of Engineering

Feb, 2024 – Present

Part architect, part team lead – building AI pipelines for contract intelligence and a team culture that keeps getting better.

- Built the AI-powered pipelines that turn raw contracts into structured, searchable data – making it possible to surface insights through reports instead of reading every page.
- Built integrations in both directions – inbound support for more document sources, and outbound MCP servers so LLMs can pull data directly from our system.
- Created internal tooling for rapid LLM evaluation and benchmarking, helping the team make faster, more informed decisions on model and tool selection.
- Helped shape the product roadmap and project management, while building a team habit of looking back at what we can do better and looking forward to simplify what's next.
- Championed a team culture of retrospection and continuous improvement across a small, high-output engineering team.

Politics Rewired

Remote

Head of Engineering

Feb, 2022 – Nov, 2023

Led the Spoke product team by building right alongside it. Spoke is a peer-to-peer texting platform that lets campaigns send millions of messages and have real one-on-one follow-ups with supporters.

- Owned product direction while building alongside the team – shipping features, fixing problems, and setting the bar by doing the work.
- Introduced sprint planning and retrospectives, giving the team a rhythm for async planning and a habit of getting better each cycle.
- Reworked release planning and QA to make releases cyclical and predictable – cutting deployment overhead and reducing change failure rate in production.
- Mentored and upskilled the team, building a culture where people grew alongside the product.

Freelance Consultant

Remote

Feb, 2022 – Nov, 2023

Took on a mix of contract work, side projects, and a business – because staying curious means building in every direction.

- **ScaleToWin:** Partnered with Bernie Alumni Organizers to build the tech behind ScaleToWin on Spoke. Set up deployment pipelines with Terraform & Serverless, added support for multiple messaging services per campaign, sped up CSV ingestions, and single-handedly scaled the infra to handle millions of interactions per day.

Apr, 2020 – Feb, 2022

- Continued contract work with OPEN, finishing up Identity CRM transition work for remaining organizations.
- Built a pluggable mailing service interface in Elixir, letting organizations swap between backends like AWS SES and MailChimp without changing their frontend – high bandwidth, zero disruption.
- Started and ran a keyboard parts store in India, making custom parts and accessories available locally. Self-managed everything: marketing, customer service, supply chain, and logistics. ~\$200k revenue over 3 years.

Lead Engineer

Remote

The OPEN

Jan, 2017 – March, 2020

Worked with 20+ digital grassroots organizing groups across multiple countries, helping them scale their tech and adopt shared tools.

- Helped organizations adopt and localize Identity CRM (built by 38 Degrees) across different countries, each with their own rules and data policies.
- Balanced technical leadership with hands-on engineering across a distributed, mission-driven team.
- Helped organize the yearly Tech Summit, bringing together organizers and technologists from around the world, including folks from MoveOn, GetUp, and more. Also planned and ran team summits and retreats.
- Coached smaller organizations to upskill their tech, helping them move off limiting SaaS platforms to in-house tools. Hired, trained, and upskilled tech and tech-adjacent team members.

bidPress

Remote

VP of Engineering

Jan, 2015 – Dec, 2016

Led engineering for a custom print marketplace connecting buyers with the best prices on printed merchandise nationwide.

- Architected and automated the full server infrastructure: Chef-based AMI creation, auto-scaling, and CI/CD deployment pipelines.
- Built and shipped the core web application powering the bidPress platform.
- Built a microservice in Phoenix (Elixir) to pull data from third-party shipping services – took response times from 3 seconds down to 250ms, a 10x improvement.
- Defined the product planning process using Agile – retros, sprint planning, and async updates to keep the team aligned.

Earlier Roles & Open Source

Bangalore & Remote

2006 – 2014

Started programming at 10, went professional by 16. A mix of consulting, co-founding, open source, and freelance work that built the foundation for everything since.

- **Software Architect, Multunus (2014):** Shipped multiple products in a consulting environment – an Android screen recording library for UX testing, a high-performance MDM app in Rails for medical offices, and a proof-of-concept PowerPoint plugin using MQTT for live audience polling.
- **Device Management Engineer, Ninetology (2013):** Part of the core Android development team, leading device support for new ROM deployments and implementing automated nightly releases with Jenkins.

Experience	Earlier Roles & Open Source	Bangalore & Remote 2006 – 2014
	<ul style="list-style-type: none"> • Co-Founder, Mobule (2013–2014): Built an Android app for classroom digitization — real-time chat, device control for teachers, and parent access for tutoring, powered by RabbitMQ for low-bandwidth reliability. • Core Developer, LiquidSmooth ROMs (2012–2013): Contributed to the Android ROM base including kernel work, and built an auto-commit bot to pull upstream code and create GitHub PRs. • Fedora Project (2009–2011): Packager, developer, and ambassador. Contributed packages, built the LXDE menu for Security Spin, and redesigned the Spins website. • Freelance Software Engineer (2006–2013): Built web apps, managed infrastructure with Puppet, Chef, and Jenkins, and shipped everything from gaming community sites to call center frontends and student portals. 	
Education	Oxford College of Engineering, Bengaluru Civil Engineering Dropped out in my sophomore year. Self-taught software engineer from there on. St Pauls English School High School	Bachelor of Engineering Bangalore, India • 2009 – 2010 12th Grade
Professional Skills	Product Lead Product roadmapping, project management, team mentoring, cross-functional collaboration, retrospectives & continuous improvement, sales engineering liaison, strategic planning, process development, engineering culture building	
Technical Skills	AI Powered Products AI-powered pipelines, LLM evaluation tooling, MCP integrations, prompt engineering, document processing & structured data extraction Infrastructure AWS (Lambda, EC2), Google Cloud, Heroku, Terraform, Ansible, Docker, Kubernetes, Chef, Puppet, CI/CD, Linux Systems Web Frameworks Ruby on Rails, Python, JavaScript/TypeScript, Express/NodeJS, Phoenix/Elixir, Java, PHP, HTML/CSS/SCSS, React, VueJS Data Management PostgreSQL, MariaDB, Redis, Sidekiq, GraphQL, REST	
Projects	Homelab Cluster Running a 4-node cluster at home — three mini PCs (i5-9500T, 32GB RAM each) and a 2U rack server (24 cores, 384GB RAM) all on Talos Linux and Kubernetes, fully git-managed with Renovate for automated image updates. A separate NAS on Proxmox manages 50TB of storage, with automated backups on intervals (longest being 2 hours), kept as both local and remote copies. Local LLM Evaluation Running and testing different LLMs locally, evaluating them for various tasks — building on the same muscle I use professionally for model and tool selection at Recital. Document Classifier Building an AI-powered document classifier to automatically organize documents and images. Extracts structured data from documents, making them searchable — so finding a receipt or warranty info is a query, not a hunt. Designed to work with either a local LLM on the user's machine or a remote LLM, letting users choose their own tradeoff between privacy and accuracy.	